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Migration, Co-ordination Failures and Eastern Enlargement

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- Economic theory: large potential benefits associated with migration
- Why then transitional periods for free labour mobility?
- Are there negative externalities for receiving countries?
- Co-ordination failures among recipients?

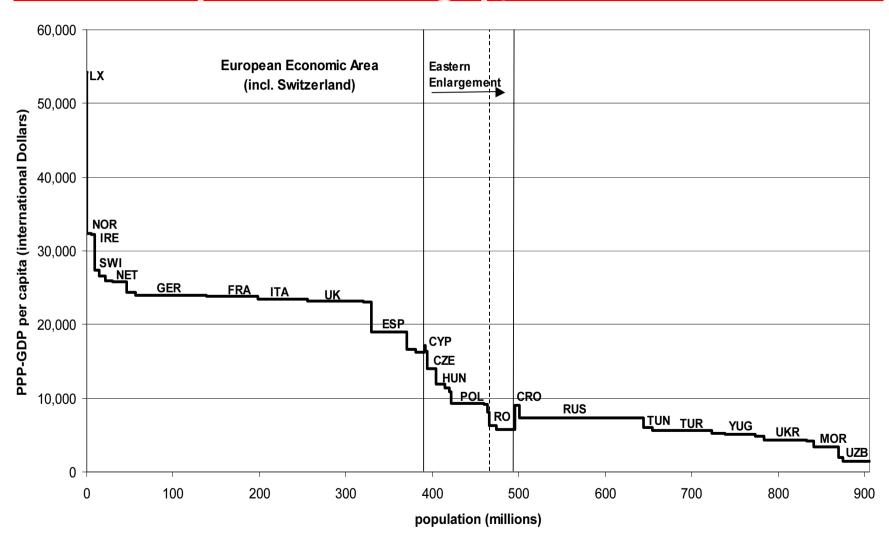
Outline

- Documenting migration before Enlargement, the "race to the top" occurred with the Enlargement and associated diversion effects.
- Evaluating costs and benefits of migration restrictions using calibrated CGE model with imperfect labour markets and welfare payments.
- Have transitional periods resulted in co-ordination failures? Why?
 What are the alternatives?

Europe at the outset of Enlargement

- The income gap is larger than in past accession rounds
 - PPP-GDP per capita of NMS less than 50% of EU-15 average
- GDP growth is faster in NMS than in the EU-15 since end of transitional recession
 - 3.4% compared to 2.1%
- but no indication that speed of convergence is faster there than that found by Barro and Sala-i-Martin in 'old' EU
 - half-live of initial income difference is about 35 years

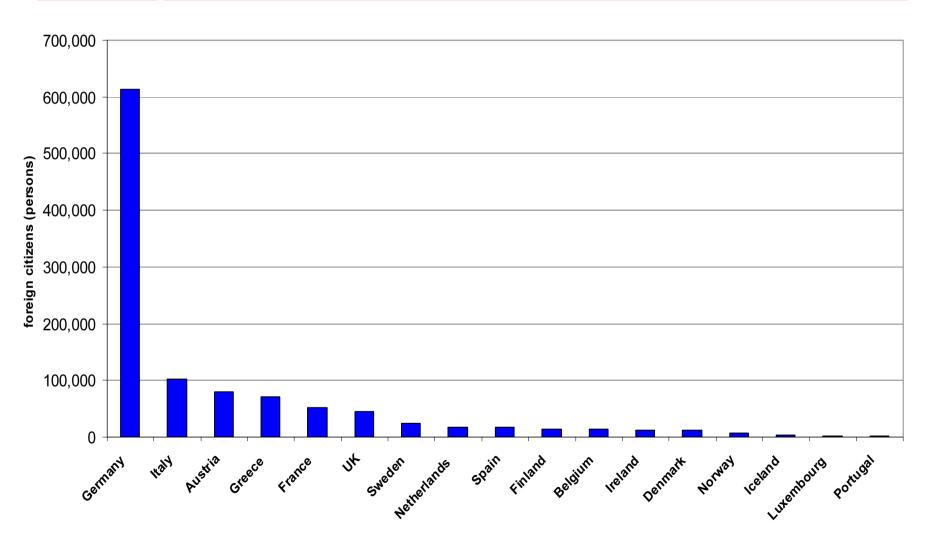
The European income gap, 2003



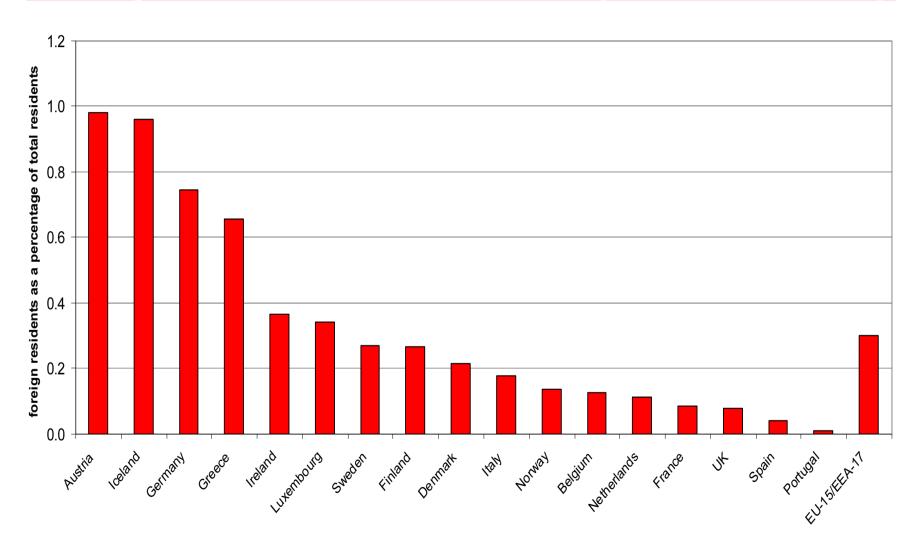
Europe at the outset of Enlargement (cont.)

- But only moderate East-West migration before Enlargement:
 - 0.8 million citizen from the NMS resided in EU/EEA at January 1, 2004
 - another 300.000 from Bulgaria and Romania
 - cumulative migration figures are higher due to naturalizations and migration of ethnic Germans
- main destinations are Germany, Italy, Austria,
 Greece and UK in absolute terms ...
- ... and Austria, Iceland, Germany, Greece and Ireland in relative terms

Foreign citizens from CEEC-10, 1.1. 2004



Foreign citizens from CEEC-10 (% of residents)



Enlargement and the "race to the top"

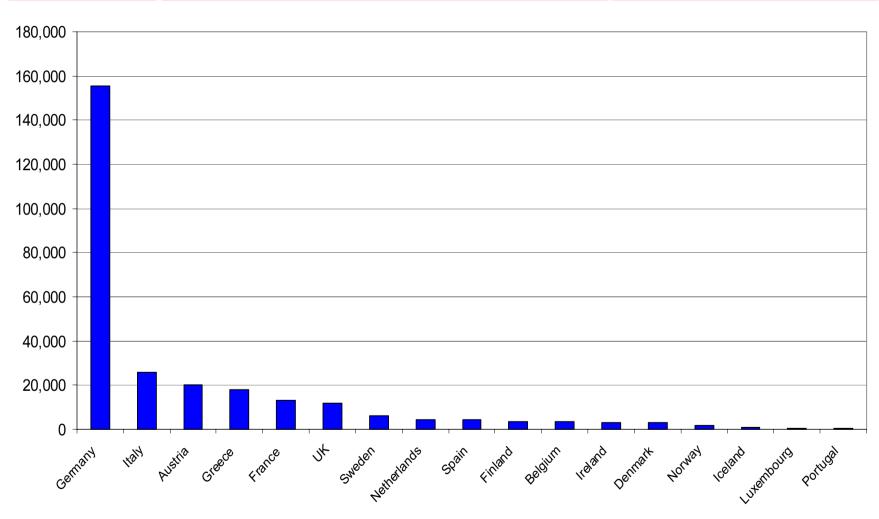
Initially most countries for free mobility, but then transitional periods introduced everywhere:

- Access to labour market largely restricted at least for first
 2 years
 - Belgium, Finland, France, Germany, Greece, Luxembourg, Netherlands, Spain, Switzerland
- Small quotas for work permits, labour markets otherwise closed, limited access to welfare benefits
 Austria, Italy, Portugal
- Labour Market partially opened, obligations for residence and work permits, limited access to welfare benefits
 Denmark, Ireland, Norway, UK
- Application of Community rules for free labour mobility Sweden

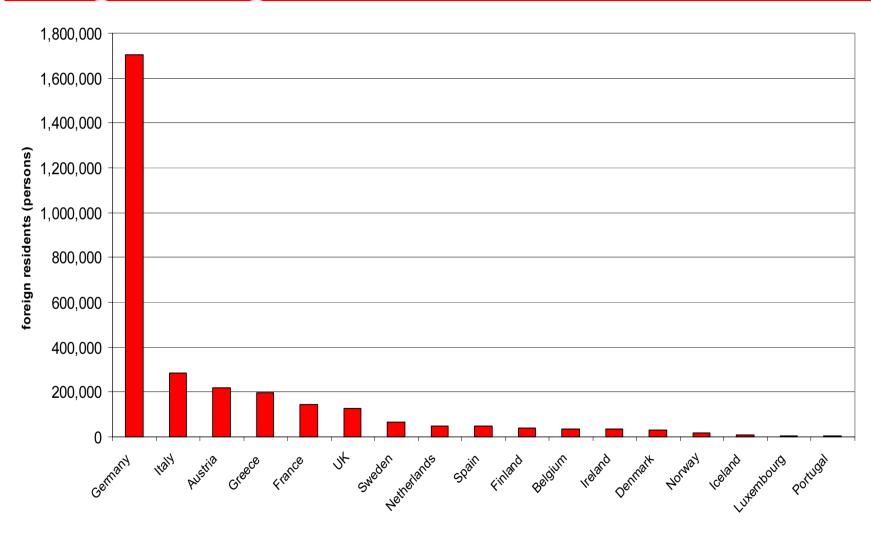
Evidence of migration diversion after May 1st?

- We need a counterfactual
- Estimation of macro (stock) migration model to Germany (1967-2001) from a panel of European source countries
- Projections assuming speed of convergence a la Barro and Sala-i-Martin and constant unemployment rates
- Extrapolation to EEA-17 based on current distribution of migrants from 8 NMS
 - long-run stock: 2.6-3.2 million persons
 - short-run net inflow: 270,000-325,000 persons

Net migration scenario after May 1st, 2004



Long-run migration scenario: stocks 2030



Preliminary evidence

UK:

counterfactual: 12,000 (net inflow); 130,000 (long-run stock) May through December 04: 130,000 migrants from NMS. Excluding those applying before May and temporary migrants, still more than 50,000

Ireland:

counterfactual: 3,100 (net inflow); 34,000 (long-run stock) 31,000 permits for workers from NMS in the May-October 04 period up from 20,000 in 2003

Germany:

counterfactual: 155,000 (net inflow); 1.7 mill. (long-run stock) Population down from 614.000 to 533.000, mainly, but not only, due to statistical effect

Preliminary evidence

Sweden:

counterfactual: 6,200 (net inflow); 67,000 (long-run stock) 3,966 work permits (up from 2,097 in 2003)

Denmark:

counterfactual: 2,900 (net inflow); 32,000 (long-run stock) 2,048 work permits in 2004

Norway:

counterfactual: 1,600 (net inflow); 17,500 (long-run stock) net inflow about 2,000

• **Problem:** figures on work permits *not* compatible with population statistics

Summarising

Altogether, preliminary evidence suggests that

- (i) total migration into the EU-15 is at around 100-150,000 persons in 2004, roughly one-third of the projected migration potential, and
- (ii) substantial migration diversion away from main receiving countries towards those which have been less restrictive and speak English

Outline

- Documenting migration before Enlargement, the *tightening of migration restrictions* in the EU, the "race to the top" occurred with the Enlargement and associated diversion effects.
- Evaluating neglected costs of migration restrictions using calibrated CGE model with imperfect labour markets and welfare payments.
- Have transitional periods resulted in co-ordination failures? Why?
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The costs of migration restrictions

- Evaluation of benefits and costs for receiving country, sending country and region as a whole
- Migration between economies more and more similar to Europe:
 - with labour market clearing (perfect labour markets)
 - with wage rigidities and unemployment
 - with regional wage and employment disparities
 - with welfare (unemployment) benefits

The model

Key features:

- 2 economies: East (sending) and West (receiving)
- 3 production factors:
 - · low-skilled labour
 - high-skilled labour
 - · (physical) capital
- productivity and capital endowments as in EU-15 (West) and NMS (East)

Scenarios

- 1. Three different labour market regimes:
 - clearing labour markets (flexible)
 - rigid minimum-wage for manual labour (MINWA manual)
 - realistic wage rigidities (bargaining):
- 2. Regional imbalances in recipients
- 3. Transfers to unemployed

Flexible vs. rigid labour markets

| | flexible change in | MINWA manual n % at migration of | bargaining f 1 % |
|----------------------------------|-----------------------|-------------------------------------|---------------------|
| 1. GDP | | | |
| total region | 0.3 | 0.19 | 0.25 |
| West | 0.7 | 0.50 | 0.56 |
| East | -0.7 | -0.59 | -0.55 |
| 2. Native income | | | |
| total region | 0.001 | -0.10 | -0.04 |
| West | 0.001 | -0.18 | -0.12 |
| East | -0.001 | 0.12 | 0.16 |
| 3. Migrant incom | е | | |
| | 145.8 | 144.6 | 146.5 |

Flexible vs. rigid labour markets (cont.)

flexible MINWA bargaining change in % at migration of 1%

4. post-tax wage manual labour

| total region | 0.28 | 0.12 | 0.13 |
|----------------------------------|-------|-------|-------|
| West | -0.54 | -0.19 | -0.51 |
| East | 0.29 | 0.00 | 0.25 |

5. post-tax wage non-manual labour

| total region | 0.31 | 0.06 | 0.11 |
|----------------------------------|-------|-------|-------|
| West | -0.13 | -0.52 | -0.26 |
| East | 0.29 | 0.41 | -0.21 |

change in %-points at migration of 1%

6. unemployment rate

| total region | 0.00 | 0.03 | -0.03 |
|----------------------------------|------|-------|-------|
| West | 0.00 | 0.27 | 0.19 |
| East | 0.00 | -0.16 | -0.19 |

"Greasing the wheels" effect

- Borjas (2001): migration arbitrages away regional income disparities.
- we model the receiving country as 2 regions
 - GDP per capita in low-income region 25% below country average
 - GDP per capita in high income region 25% above country average
 - · migrants move only into high income region
- clearing labour markets in high-income region
- benchmark: homogeneous regions, semi-rigid

"Greasing the wheels" effect (cont.)

heterogeneous homogeneous change in % at migration of 1 %

1. GDP

• total region: 0.51 0.25

• West: 0.90 0.56

• East: -0.55 -0.55

2. Native income

• total region: 0.04 -0.04

• West: 0.003 -0.12

• East: 0.16 0.16

3. Migrant income

242.5 146.5

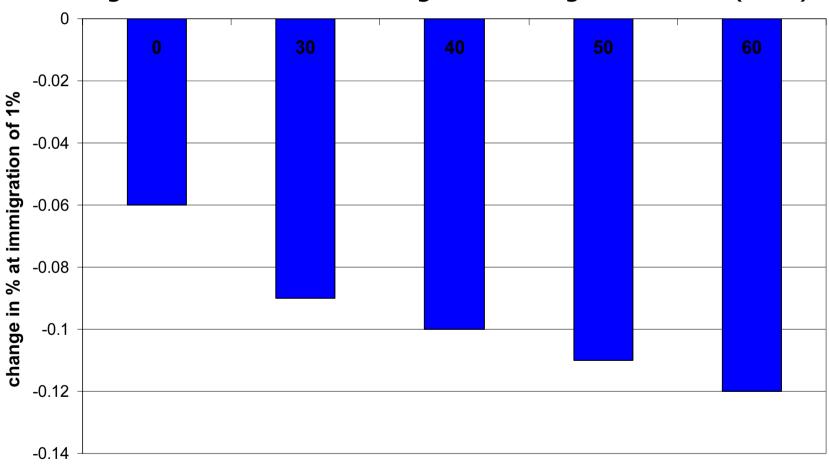
Welfare door

Direct and indirect effects of welfare benefits:

- 1. Direct fiscal impact of welfare benefits (per given replacement rate) on native income in receiving countries at given migration rate (1%)
- 2. Indirect effect via changes in
 - (i) scale and
 - (ii) composition of migration (Roy model).
- Under collective bargaining

Direct effect on host country

Change of native income at given immigration rate (1 %)



replacement rate in % of post-tax wage

Impact on scale and composition of migrants



Total effects of unemployment benefits

| | tal dilotto ol allo. | | | |
|----|---|---------------|------------------|-------|
| | Replacement rate | 0 | 40 | 60 |
| | | cha | ange in % | |
| 1. | GDP | | | |
| | total region | 0.59 | 0.64 | 0.66 |
| | West | 1.33 | 1.45 | 1.50 |
| | East | -1.35 | -1.45 | -1.52 |
| 2. | native income | | | |
| | total region | -0.01 | -0.07 | -0.11 |
| | • West | -0.16 | -0.25 | -0.31 |
| | • East | 0.39 | 0.42 | 0.44 |
| | | cha | ange in %-points | |
| 3. | unemployment rate | | | |
| | total region | -0.06 | -0.06 | -0.06 |
| | • West | 0.46 | 0.50 | 0.52 |
| | East | -0.45 | -0.49 | -0.51 |
| 3. | total regionWest | -0.06 0.46 | -0.06 0.50 | 0.52 |

Summary of simulation results

- Total gains from migration are large:
 +0.2-0.5% GDP with migration of 1%
- Most gains accrue however to migrants and their families
- Small gains or losses for natives in receiving and sending countries depending inter alia on assumptions on wage rigidities:
 - losses for manual labour (-0.2% to -0.55%) and nonmanual labour (-0.1% to -0.5%) in receiving countries;
 - unemployment rate increases in receiving countries
 by 0.1-0.2 percentage points, falls in sending countries
 - however, labour wins in total region

Summary of simulation results (cont.)

 Migration, hence total GDP in enlarged EU, increases with replacement rate. But steeper trade-off between native (-) and migrants income (+).

Caveats:

- no dynamics (capital accumulation) in the model
- closed-economy framework
- only unemployment benefits, no pensions
- Thus we likely over-estimate the costs of migration

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 What are the alternatives?

Which co-ordination failures?

Two types:

- 1. Lack of co-ordination between senders and recipients
- 2. Lack of co-ordination among recipients

How does EU/EEA adress co-ordination failures?

- 1. Principle of free movement (Treaty of Rome) avoids co-ordination failures within Common Market
- 2. Transitional periods result in lack of co-ordination between senders and recipients
- 3. Transitional periods result in lack of co-ordination among recipients ("race to the top")

Policy conclusions

What are the alternatives?

- 1. Closing welfare doors to East-West migrants at least transitionally?
- Would reduce migration and GDP. Could make public opinion more favourable to migrants, but not necessarily induce less restrictive policies, especially if done unilaterally.
- Enforceable? Incompatible with EU Treaties. Case of California. Equity considerations.

Policy conclusions (continues)

2. EU-wide quote (cum point system) during transitional period?

- Co-ordination of migration policies prevents negative spillover effects.
- Skilled migration is better for rigid countries.
- Consistent with support of mobility within EU/EEA.
- Quotas can be lifted before end of transitional periods if not utilised.